



## BACKGROUND:

- **edge IPK** delivers innovative business process solutions to enterprise level customers in the financial services industry
- Through its flagship product, edgeConnect, edge IPK eliminates the costly and time-consuming effort of writing code to develop business process solutions. This revolutionary approach increases the flexibility to deploy solutions for new brands, channels and geographies with minimal effort.
- [www.edgeipk.com](http://www.edgeipk.com)

## THE ROLE OF SPHERE PARTNERS:

- Sphere Partners was engaged to advise on financing alternatives and then support the project team through the capital raising process.
- Sphere also leveraged our powerful network to introduce and recruit a leading Private Placement Boutique, GP Capital who proceeded to deliver an outstanding product and service.

## Dharmesh Mistry Co-founder edgeIPK CEO

- “Sphere Partners has been invaluable support to edgeIPK throughout our growth and we look forward to a long term relationship.” Dharmesh Mistry Co-founder edgeIPK